

The Associate

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J & D Joins MHEDA



J & D Associates joins the Material Handling Equipment Distributors Association (MHEDA). MHEDA is the only trade association dedicated to solely improving the proficiency of the independent material handling equipment distributor.


MHEDA represents all segments of the material handling industry and offers industry specific business training and resources to help maintain and strengthen companies.

Industry Advocacy – promote our industry and the value distributors bring to the supply chain

History of MHEDA
Over fifty years ago, eight material handling equipment distributors recognized the need for a national organization to help distributors conduct business more professionally, offer opportunities to learn from each other, provide information relevant to business and insure a voice for your busi-

information for all material handling companies.

Today, MHEDA continues to carry on the tradition of the founding fathers with dedication to promoting material handling industry excellence. MHEDA is proud to announce that over 650 distributor and manufacturing companies from all over the world are part of MHEDA.



An Association Serving All Material Handling Business Needs

MHEDA Objectives

- Education – provide industry specific educational resources to improve distributors business practices
- Networking – facilitate industry networking
- Information Services – provide industry specific information, statistics and performance data

ness. Hence, the Material Handling Equipment Distributors Association was established.

Since 1954, the association has been led by hundreds of volunteer directors, all working to make MHEDA a solid, growing national trade association with a mission to be the best resource for services and

Grote Company — A Slice Above with J & D's Tray Vertical Carousel



Grote Company is the world's leading manufacturer of precision slicing and application equipment for the food processing industry. Grote works closely with their customers to determine their equipment needs and provides customers with a solution that is exactly right for their operation. Grote's versatile slicing systems can perform nearly any application with the desired results.

Grote's extensive product line includes equipment that handles simple applications, such as bulk slicing and portion control (stacking and/or shingling). Grote's more complex systems provide solutions for automating food manufacturing processes. In those applications, Grote equipment is ideal for slicing and applying products to moving production line targets, such as sandwich buns, pizza trays, frozen entrees, and case ready trays.

Grote utilizes state of the art stainless steel cutting blades as part of their equipment production as well as being a supplier for saw manufacturers. In order to store their inventory in a safe and convenient manner, Grote contacted J & D Associates for design and installation of a Tray Vertical Carousel (VC).

J & D Associates offers custom Tray VC with single, double, and triple tray configurations (or any combination thereof). Grote selected a double tray VC that best suited their inventory needs. Now Grote can quickly store and retrieve their inventory whenever they need to access their production material. This not only reduced their storage footprint but also increased the speed at which they could safely and conveniently retrieve their saw blades.

When you need to store and retrieve your production materials, J & D Associates has a system to fit your needs.



**Grote Slicer
Application
Machine**



**Grote Co. revolutionized
commercial food
preparation**

Koch Membrane Systems Utilizes J & D's Rolled Goods VC

Koch Membrane Systems, Inc. was established as a privately held company in 1963. Its charter was to develop and commercialize processes and equipment based on separation and purification technologies, which originated with scientists from the Massachusetts Institute of Technology.

In 1970 the company added semi-permeable membranes to its portfolio of separation technologies. These membranes proved to be so successful for Koch Membrane Systems that all of the other separation technologies were abandoned. Since then, the company has concentrated entirely on membrane separation and KMS became a world leader in the field.

Koch Membrane Systems are found in many applications such as:

- Commercial car washes and laundries
- Drinking water vending machines
- Bottling plants
- Landscaping and irrigation systems
- Food processing plants
- Wastewater recovery systems and more



Koch utilizes a J & D Associates Rolled Goods Vertical Carousel (VC) in their processing of membrane films in their production area. The



Rolled Goods VC enables Koch to do quick change-over during the assembly of the membranes. Koch can quickly mix and match different materials into a final assembled product before they move onto the next production process. The Rolled Goods VC has freed up floor space for Koch while also reducing the cycle time for their finished goods significantly.

When you think of improving productivity and reducing cycle time, go vertical with a Rolled Goods VC from J & D Associates!



J & D's Rolled Goods VC is versatile and streamlines production

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New Regional Manager Joins J & D Associates

Middletown, Pennsylvania (October 15, 2008) - James Prather joins J & D Associates as a Regional Sales Manager. Jim is based in Fort Wayne, Indiana and will be covering the Midwest region (Ohio, Indiana, Illinois, Michigan and Wisconsin) along with Minnesota, Iowa, Missouri, North Dakota, South Dakota and Kansas. Jim brings to J & D Associates over 20 years of industrial sales experience in the material handling industry as well as experience with distributors and dealers. Jim is a welcome addition to J & D Associates's continued sales success.

When you need a low-cost provider that offers the ability to organize, secure, pull-off, rotate, measure, cut or maximize your floor space, J & D Associates has the capability to meet your needs.

J & D Associates can be found on the web at www.jdstorage.com or through electronic mail at info@jdstorage.com