



The Associate

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IFAI Show - October 31 to November 2

Look for J & D Associates at IFAI Expo 2006, booth #803. IFAI (Industrial Fabric Association International) Expo is the dominant trade-show and conference for the specialty fabrics industry – and has been the place where the industry meets for more than 30 years. More than 8,000 industry professionals and 450 exhibitors are expected to do business at IFAI Expo 2006.

Automotive Materials Symposium:

The Automotive Materials Symposium features educational sessions and panel discussions for industrial fabric manufacturers who supply to the automotive industry. Session topics include design trends, testing trends, VOC emissions and new material developments.

Medical Textiles Symposium:

With an aging population and improvements in healthcare delivery, there is increasing demand for medical textiles and healthcare products. This is causing demand for medical textile related products in a highly competitive and innovative business environment.

Textiles & Graphics Symposium:

Textiles & Graphics Sympo-

sium offers a unique opportunity to explore fabric graphic applications. Case studies of indoor and outdoor graphic applications will evaluate the balance of fabric, ink and equipment. The design process from concept to completion will benefit owners and manager, equipment users, shop personnel, designers and beginners.

Safety & Protective Fabrics Conference:

The 5th International Conference on Safety & Protec-

Marine Fabric Conference:

The Marine Fabric Conference is designed to educate manufacturers, designers, project managers and business leaders involved in every aspect of the marine industry. Attendees will learn new techniques through case studies and hands-on demonstrations and take part in unique networking opportunities.

Fabric Architecture & Lightweight Structures Symposium:

The FA&LS Symposium will educate architects, designers, engineers and manufactures about new and improved fabric technologies affecting

architecture and buildings. Experienced fabric structure designers and engineers will demonstrated dozens of award-winning designs and world-renowned fabric structure case studies that advance the knowledge of architects and their clients.

Sewing and Fabric Welding Workshops:

Sewing and Fabric Welding Workshops offers and exciting venue for learning about sewing and welding machinery and ancillary components in a small group setting.

Georgia World Congress Center - Atlanta, GA



itive Fabrics offers new ideas, solutions and opportunities affecting safety and protective fabrics and products for military, first responder and homeland security applications.

Awnings and Small Structures Symposium:

Business leaders, manufacturers, project managers, designers and marketing professionals experienced with the manufacturing of awnings, canopies and small fabric structures will be in attendance.

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United States Postal Service Goes Vertical at Their Vehicle Maintenance Facility



Before Installation

The United States Postal Service has service stations that provide maintenance for their delivery vehicles around the nation. At their facility in Newark, NJ, the USPS came to J & D Associates to integrate vertical storage into their tire storage area.

The tire storage and repair area is an L shaped room that is 30 feet wide by 27 feet long. The tires were stored on gondolas and inventory was retrieved by hand lifting and sorting. The inventory in the storage area was mostly light truck and care tires with a few large truck tires. The rest of the large truck tire inventory was stored outside, in storage trailers. This made tires difficult to handle in adverse weather conditions.

By installing two J & D Associates TireMaster Vertical Carousels (VC) into their facility, they can now store all of their car

and light truck tires on the carousels with plenty of room to spare. Now all of their truck tire inventory is inside the storage area on the static gondola racking.

By going to the J & D Associates TireMaster VC, Newark VMF now has a safe and efficient way of storing their light truck and car tires and was able to bring all of their inventory inside from the elements with room to spare. When you think of J & D Associates, go vertical!



Same area after TireMaster installation

The Solution to Storing Bulky Material

Do you find it difficult to maneuver your way to needed material? Do you put your operator at risk in order to pull, bulky, heavy-duty items? The solution to these common production problems are solved utilizing motorized storage and retrieval systems.

EATON

Hydraulics

Case in point – Eaton Hydraulics. Eaton Hydraulics is a worldwide leader in the design, manufacture and distribution of comprehensive line of reliable, high-efficiency hydraulic systems and components. Major markets include agriculture, construction, industrial, mining, marine and lawn & garden.

Eaton Hydraulics looked to J & D Associates for their hose storage needs. The hose reels are heavy and cumbersome to handle by hand – just the job for J & D Associates' SpoolMaster Vertical Carousel (VC). Not only can it handle the heavier hoses, the operator can quickly scan the carousel to find the needed spool. After the appropriate spool is located, the hose is easily taken off the spool, accurately measured, re-spooled into a manageable coil and cut – all in one operation, eliminating the lifting and movement of heavy spools.

While ergonomic efficiency is critical to the daily operation of managing multiple spools of heavy material, time savings is also important. The SpoolMaster VC is utilized

for handling heavier material and accomplishes the same function in under a minute and a half. In fact, the SpoolMaster VC is three times faster than most state-of-the-art material handling equipment.

The time savings realized through using the SpoolMaster VC is significant for Eaton. Their hose assembly center must meet peak demand for certain assemblies. In just one week, that half a minute saved shaves hours off an operation, while at the same time providing much needed ergonomic benefits.

When you think of handling bulky, heavy-duty material – whether it be spools of hose/cable or rolls of vinyl/carpet, print cylinders, boxes, tires or garments – think vertical and think of J & D Associates for solutions to all your material handling needs.



SpoolMaster



Old Method of Storing Spools

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New Hires - Retail Service Solutions



Carla Carroll - Manager of National Accounts - Fixture Installations & Project Work - With over ten years of experience in the retail industry managing maintenance - capital and remodel experience, Carla will lead our current efforts in expanding this fast growing portion of our business. This business currently consists of fixture installation & remodeling (Office Depot / Home Depot / NSF) and will continue to seek similar opportunities within the retail channel. Carla completed her BS in Marketing at the University of Rhode Island and will be residing out of her home office in Nashua, NH.



Jim Hallberg - Manager of National Accounts - Lighting Maintenance & Retrofit - Jim joins the RSS / J & D Team with a wealth of national account sales experience. After spending many years in national account sales management positions with Delta Airlines - Jim spent the last two years with Habitat for Humanity as a Director of Business Development in the Atlanta area. Based at our Kennesaw office, Jim will focus on the growth initiatives started last year, maintaining and growing relationships with new and established customers. Jim has a BS in Marketing from Northern Illinois University and resides in Marietta GA.

